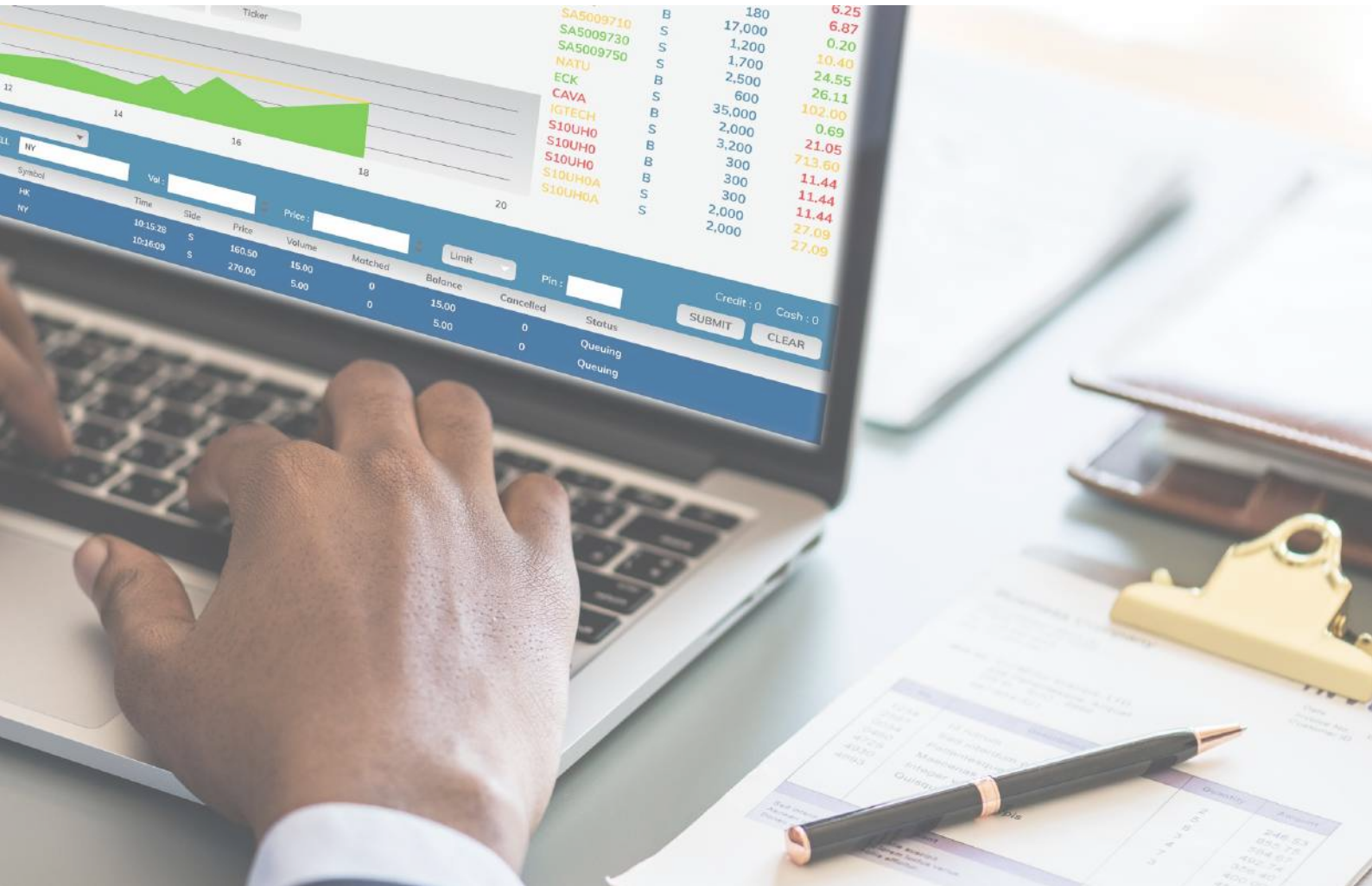


Latest information regarding the
**B2E Procurement Service
Offering**



PROCUREMENT

A strategic function working to improve an organisation's profitability

Lead Principal: Chris Bassett

PROCUREMENT OVERVIEW

Many decisions taken by all departments in an organisation have a procurement implication that can impact on the overall cost of carrying out the decision.

Procurement is a strategic function working to improve an organisation's profitability. Successful implementation can help to streamline processes, reduce raw material prices and costs, and identifying better sources of supply of both goods and services.

B2E can help organisations meet their strategic roles ranging from but not limited to profit improvement, achieving savings targets, performance improvements and risk mitigation.

TYPICAL CHALLENGES

Competitiveness can be lost through poor investment in technology and or sub-optimal selection and management of third parties. With brand scrutiny at an all-time high the risk of neglecting your procurement activity should not be underestimated.

We recognise organisations face the following procurement challenges:

- Attracting and retaining the right procurement expertise
- Building and sustaining a strong business and customer focus
- Data Analytics
- Reduction/elimination of risk (GDPR, Modern Slavery, Supply chain risk etc)
- Supplier Relationship Management
- The need to streamline and automate processes



UNIQUE SOLUTIONS

B2E Consulting has a wealth of Procurement and Supply Chain Management expertise gained over many years of working with Blue Chip companies on important and transformational programmes.

Our consultants have experience right across the procurement lifecycle, from strategy to execution to manage. This ensures we fully understand the client's goals, content and context.

Service Offerings at B2E Consulting are supported by our community of over 20,000 high calibre, expert consultants.

We usually expect to partner with a client to develop a procurement strategy that will be truly effective, different and memorable whilst leveraging our unique business model to ensure quality and value for money.

Our scale means that we are able to build teams of genuine Procurement experts, usually with more than 10 years relevant experience, to help support client initiatives.



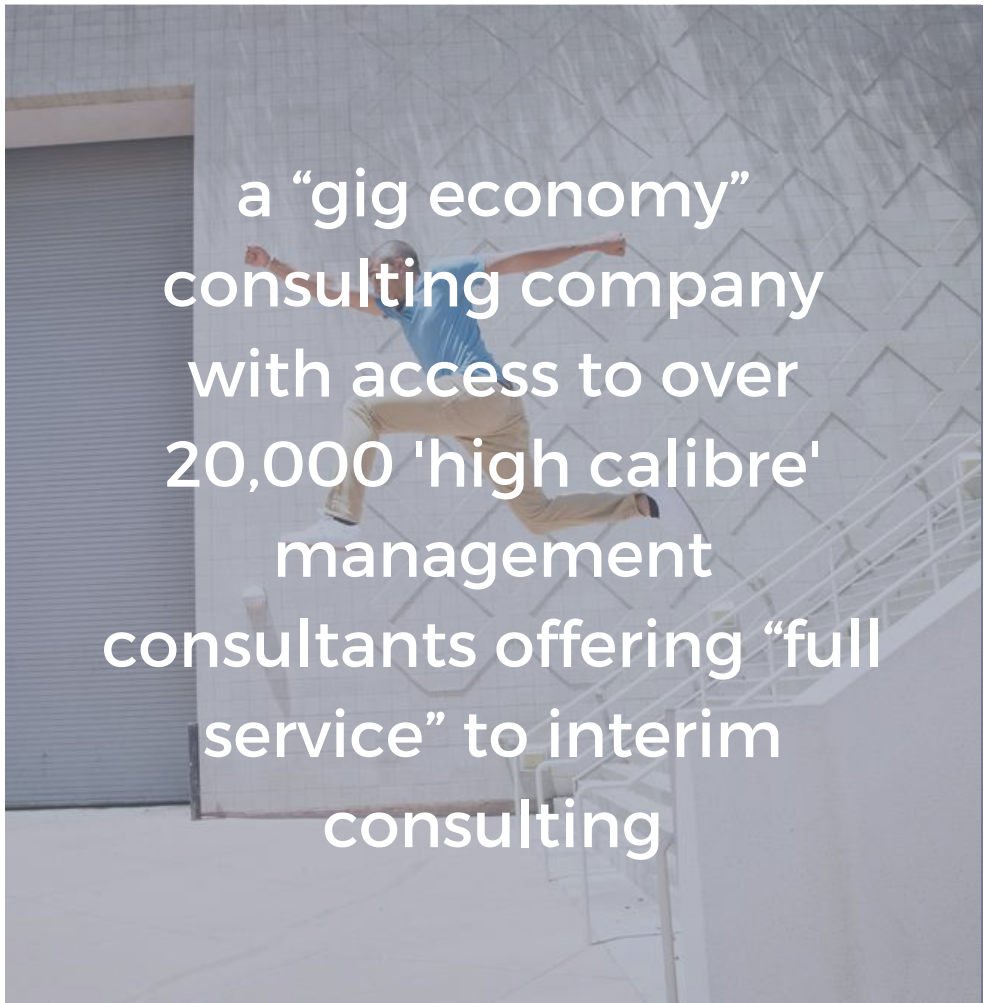
Chris Bassett is the B2E Consulting Principal leading the Procurement Offering. He has a solid background of 15 years' experience in

executing and running procurement processes and identifying/ devising improvements in established procurement functions. Instrumental in fostering strong and agile internal relationships with key stakeholders. Well versed in implementing the foundation of future successful relationships with potential suppliers, including end-to-end procurement consultancy, project specific tenders, category management, contract and commercial negotiations, and supplier management.

He specialises in software with deep experience in other diverse categories, including IT (hardware & office print), HR, Marketing, Facilities/Business Services.



CONSULTING
FUELLING TRANSFORMATION. POWERED BY EXPERTS



a “gig economy”
consulting company
with access to over
20,000 'high calibre'
management
consultants offering “full
service” to interim
consulting

Why B2E?

1. Immediate access to quality consultants at significantly lower cost
2. Specialist delivery through a consulting community of >20,000 experts
3. We understand transformation - our B2E team share >200 years top tier consultancy experience

The majority of our
B2E Community
have come from the
top 10 global
consultancy firms



>50%

B2E Community has
'Financial Services' experience.
(>10,000 Consultants)

Since 2002, our
Consultants have
worked on ~700
business
transformation
assignments across a
range of areas,
technologies and
business challenges